FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2019

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YEAR ENDED DECEMBER 31, 2019

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of: Evangelical Lutheran Foundation of Eastern Canada

Opinion

We have audited the accompanying financial statements of Evangelical Lutheran Foundation of Eastern Canada, which comprise the statement of financial position as at December 31, 2019 and the statements of fund balances, operations and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, these financial statements present fairly, in all material respects, the financial position of Evangelical Lutheran Foundation of Eastern Canada as at December 31, 2019 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not for profit organizations.

Basis of Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not for profit organizations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the organization's ability to continue as a going concern, disclosing, as applicable, matters related to a going concern and using the going concern basis of accounting unless management either intends to liquidate the organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the organization's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements, as a whole, are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of the auditor's responsibilities for the audit of the financial statements is located at RLB LLP's website at: www.rlb.ca/additional-auditor-responsibilities. This description forms part of our auditor's report.

Guelph, Ontario March 14, 2020 Chartered Professional Accountants
Licensed Public Accountants

KIB LLP

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STATEMENT OF FINANCIAL POSITION

AS AT DECEMBER 31, 2019

	2019	2018
ASSETS		
CURRENT Cash and cash equivalents Accounts receivable Donated life insurance policies Due from the Synod (note 6) Investments (note 4)	\$ 3,778,366 28,099 13,188 604,034 42,956,750	\$ 4,081,049 36,764 13,188 34,465 31,738,741
	\$ <u>47,380,437</u>	\$ <u>35,904,207</u>
LIABILITIES		
CURRENT Accounts payable and accrued liabilities Due to the Synod (note 6) Partner funds income (note 8) Partner funds capital (note 8)	\$ 25,515 738,203 2,864,526 24,349,013 27,977,257	\$ 18,065 300,253 (286,278) 18,670,854 18,702,894
NET ASSETS		
FUND BALANCES Endowment Restricted Unrestricted	13,707,315 5,606,568 89,297 19,403,180 \$ 47,380,437	12,108,276 5,029,564 63,473 17,201,313 \$ 35,904,207

STATEMENT OF FUND BALANCES

FOR THE ENDED DECEMBER 31, 2019

	Endowment Fund		Restricted Fund	Unrestricted Funds	2019 Total	2018 Total
FUND BALANCES, beginning of year	\$ 12,108,276	\$	5,029,564	\$ 63,473	\$ 17,201,313	\$ 17,349,754
Interfund transfers (note 7)	916		22,253	(23,169)	0	0
Excess of revenue and grants over expenses (expenses over revenue and grants) for the year	1,598,123	_	554,7 <u>51</u>	48,993	2,201,867	<u>(148,441</u>)
FUND BALANCES, end of year	\$ <u>13,707,315</u>	\$ <u>_</u>	5,606,568	\$ 89,297	\$ <u>19,403,180</u>	\$ <u>17,201,313</u>

STATEMENT OF OPERATIONS

FOR THE ENDED DECEMBER 31, 2019

	Endowment Fund	Restricted Fund	Unrestricted Funds	2019 Total	2018 Total
REVENUE					
Donations (note 6)	\$ 161,085	\$ 468,148	\$ 0	\$ 629,233	\$ 996,646
Investment gain (loss) (note 4)	1,842,411	729,161	0	2,571,572	(65,964)
Donations-in-kind	, , ,	0	248,277	248,277	251,394
Administrative fees (note 6) (note 8)	0	0	267,868	267,868	213,791
	2,003,496	1,197,309	516,145	3,716,950	1,395,867
EXPENSES					
Planned giving	0	0	19,014	19,014	11,523
Employment contracts	0	0	70,846	70,846	64,443
Office and administration (note 6)	79,879	31,517	133,925	245,321	230,617
	79,879	31,517	223,785	335,181	306,583
GRANTS					
To the Synod (note 6)	325,494	602,708	0	928,202	952,603
To other charities	0	8,333	243,367	251,700	285,122
	325,494	611,041	243,367	1,179,902	1,237,725
EXCESS OF REVENUE AND GRANTS OVER EXPENSES (EXPENSES OVER					
REVENUE AND GRANTS) for the year	\$ <u>1,598,123</u>	\$ <u>554,751</u>	\$ <u>48,993</u>	\$ <u>2,201,867</u>	\$ <u>(148,441</u>)

EVANGELICAL LUTHERAN FOUNDATION OF EASTERN CANADA STATEMENT OF CASH FLOWS

FOR THE ENDED DECEMBER 31, 2019

	2019	2018
CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES		
Excess of revenue and grants over expenses (expenses over revenue and grants) for the year Items not requiring an outlay of cash	\$ 2,201,867	\$ (148,441)
Unrealized (gain) loss on investments	(3,993,660)	2,240,130
	(1,791,793)	2,091,689
Changes in non-cash working capital		
Accounts receivable	8,665	25,717
Due from the Synod	(569,569)	365,494
Due to the Synod	437,950	21,236
Accounts payable and accrued liabilities	7,450	(28,418)
	<u>(1,907,297</u>)	2,475,718
CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES		
Partner funds capital	5,678,159	5,104,679
Partner funds income	3,150,804	(1,436,442)
Purchase of investments	(61,108,827)	(12,920,598)
Sale of investments	53,884,478	8,921,645
	1,604,614	(330,716)
NET (DECREASE) INCREASE IN CASH AND CASH		
EQUIVALENTS	(302,683)	2,145,002
NET CASH AND CASH EQUIVALENTS, beginning of year	4,081,049	1,936,047
NET CASH AND CASH EQUIVALENTS, end of year	\$3,778,366	\$ <u>4,081,049</u>

NOTES TO THE FINANCIAL STATEMENTS

FOR THE ENDED DECEMBER 31, 2019

1. PURPOSE OF THE ORGANIZATION

The declared purpose of the Evangelical Lutheran Foundation of Eastern Canada [the "Foundation"] is "to operate exclusively as a charity to support and further the life, work and mission of the Eastern Synod of the Evangelical Lutheran Church in Canada, its congregations and affiliated institutions, and other faith-based organizations with similar purposes, which are qualified donees within the meaning of section 248(1) of the Income Tax Act". The Foundation is incorporated without share capital under the laws of Canada and is registered with the Canada Revenue Agency ["CRA"] as a public foundation. It is exempt from income tax and may issue tax-creditable donation receipts to donors as long as it continues to meet the disbursement requirements of the Income Tax Act (Canada).

The agreement between the Synod and the Foundation requires the Foundation to honour donor designations and restrictions for use of these funds.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(a) FUND ACCOUNTING

In order to ensure observance of the limitations and restrictions on the use of resources available to the Foundation, the accounts of the Foundation are maintained in accordance with the principles of fund accounting. These funds are held in accordance with the objectives specified by donors, or in accordance with directives issued by the Board of Directors. Transfers between the funds are made when it is considered appropriate and authorized by the Board. To meet the objectives of financial reporting and stewardship over the assets, certain interfund transfers are necessary to ensure the appropriate allocation of assets and liabilities to the respective funds. These interfund transfers are recorded as a component of changes in fund balances.

For financial reporting purposes, the Foundation has combined funds with similar characteristics into three major fund groups as follows:

[i] Endowment

Endowment funds are resources that are required to be maintained by the Foundation on a permanent basis. Revenue of the endowment fund is limited to amounts that have been restricted for endowment purposes by the external contributor.

[ii] Restricted

Restricted funds include amounts that are restricted in accordance with the objectives as specified by the donors, or in accordance with directives issued by the Board of Directors.

[iii] Unrestricted

Unrestricted funds include all other expendable funds and investments. General operating expenses are charged to the unrestricted fund.

NOTES TO THE FINANCIAL STATEMENTS

FOR THE ENDED DECEMBER 31, 2019

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(b) REVENUE RECOGNITION

The Foundation follows the restricted fund method of accounting for contributions. Contributions are recognized in revenue when received or receivable if the amount to be received can be reasonably estimated and collection is assured.

Donations designated by the donor as endowment contributions are recognized as revenue in the endowment fund. All other donor-restricted contributions are recognized as revenue of the restricted fund. Unrestricted contributions are recognized as revenue of the unrestricted fund.

Administrative fees are charged on a quarterly basis to restricted, endowed and partner funds based on the market value of the investments in each fund.

(c) DONATIONS-IN-KIND

Donated materials consist of bonds, equities and life insurance policies contributed to the Foundation. Bonds and equities are recorded at fair market value and life insurance policies are recorded at their initial cash surrender value.

(d) CASH AND CASH EQUIVALENTS

The Foundation's policy is to disclose bank balances under cash and cash equivalents, including treasury bills with short term maturities held in the investment portfolios.

(e) FINANCIAL INSTRUMENTS

Measurement of financial instruments

The Foundation initially measures its financial assets and liabilities at fair value, except for certain non-arm's length transactions. The Foundation subsequently measures all its financial assets and financial liabilities at amortized cost, except for investments and partner funds that are quoted in an active market, which are measured at fair value. Changes in fair value of investments are recognized in the statement of operations, except for the portion relating to partner funds, where the change in the fair value of the investment asset is offset by the change in the partner fund liability.

Impairment

Financial assets measured at amortized cost are tested for impairment when there are indicators of impairment. If an impairment has occurred, the carrying amount of financial assets measured at amortized cost is reduced to the greater of the discounted future cash flows expected or the proceeds that could be realized from the sale of the financial asset. The amount of the write-down is recognized in net surplus. The previously recognized impairment loss may be reversed to the extent of the improvement, directly or by adjusting the allowance account, provided it is no greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in net surplus.

Transaction costs

The Foundation recognizes its transaction costs in net income in the period incurred. However, financial instruments that will not be subsequently measured at fair value are adjusted by the transaction costs that are directly attributable to their origination, issuance or assumption.

NOTES TO THE FINANCIAL STATEMENTS

FOR THE ENDED DECEMBER 31, 2019

3. FINANCIAL INSTRUMENTS

Unless otherwise noted, it is management's opinion that the Foundation is not exposed to significant interest, credit, currency, liquidity, or other price risks arising from the financial instruments.

The Foundation is subject to market risk, foreign currency risk, and interest rate risk with respect to its investment portfolio. To manage these risks, the Foundation has established a target mix of investment types designed to achieve the optimal return within reasonable risk tolerances.

The extent of the Foundation's exposure to these risks did not change in 2019 compared to the previous period.

The Foundation does not have a significant exposure to any individual customer or counterpart.

4. INVESTMENTS

The Foundation's funds are invested in bonds and guaranteed investment certificates, Canadian and foreign equity securities, Canadian real estate and investment bonds. The bond and equity investments are subject to market value fluctuations and the Foundation records these investments at market value. Accordingly, the year end market values and investment income for the year include unrealized gains and losses.

The combined values of the Foundation's investments are summarized below:

	Value	gain (loss)		
Bonds and guaranteed investment certificates	\$ 15,732,745	\$	45,627	
Canadian real estate	1,500,000		0	
Investment bonds	822,282		0	
Canadian and foreign equities	24,901,723	_	3,948,033	
	\$ <u>42,956,750</u>	\$	3,993,660	

5. RESTRICTIONS ON NET ASSETS

Restricted funds are either subject to donor directions and designations or are subject to the internal designations of the Foundation.

NOTES TO THE FINANCIAL STATEMENTS

FOR THE ENDED DECEMBER 31, 2019

6. TRANSACTIONS WITH THE SYNOD

Transactions with the Synod are in the normal course of operations and are measured at the exchange amount, which is the amount of consideration established and agreed to by the two parties. At year end, balances owing to and from the Synod are unsecured, interest free, with no set terms of repayment.

- [a] The Foundation is provided with facilities and administrative services from the Synod. Under the terms of the office facilities agreement, the Foundation paid \$13,300 for the 2019 fiscal year (2018 \$13,300).
- [b] The Foundation provides the Synod grants as approved by the Board of Directors. Total grants to the Synod for the year were \$928,202 (2018 \$952,603). During the year, the Foundation also forwarded grants in the amount of \$nil (2018 \$9,600) directly to other charities, on behalf of the Synod.
- [c] The Foundation charged an administrative fee set at 0.15% per quarter on the funds transferred by the Synod either in 2008 or subsequently. The amount for 2019 totalled \$105,317 (2018 \$98,878).
- [d] At year end, the Foundation had receivables of \$604,034 (2018 \$34,465) from the Synod for funds received from donors, which were designated for investment purposes. The Foundation also had payables of \$738,203 (2018 \$300,253) to the Synod for year end grant requests.
- [e] During 2016, the Eastern Synod opened a partner fund with the Foundation in the amount of \$450,000, which was charged a fee of 0.15% per quarter, and withdrew \$250,000 from these funds in 2018. In 2019, the Eastern Synod withdrew the remainder from its partner funds. As of year end 2019, the fund balance is \$0 (2018 \$237,260).

7. INTERFUND TRANSFERS

During the year, the Foundation elected to transfer funds from endowment funds to restricted funds to allocate income earned in the endowment funds, offset by a transfer from one restricted fund to endowment funds to close the restricted fund. Additionally, the Foundation transferred an amount from the unrestricted fund to the restricted funds based on a financial planning policy.

8. PARTNER FUNDS

These are funds owned by congregations and other organizations related to the Eastern Synod or another synod of the Evangelical Lutheran Church in Canada (ELCIC) for which the income and capital is designated for the benefit of these organizations. Under the terms of the agreements, the organizations' contributed assets, worth a total of \$24,349,013 (2018 - \$18,670,854), have been collaboratively invested with the Foundation's assets in the investment portfolio. The organizations retain ownership of the assets and have the option of terminating the agreements with due notice. The Foundation collects administrative fees equal to 0.25% of market value per quarter, except for funds held on behalf of Waterloo Lutheran Seminary, which are charged 0.15% per quarter, funds held on behalf of two congregations, which are charged at 0.21% per quarter, funds held on behalf of two other congregations, which are charged at 0.21% per quarter, funds held on behalf of three other congregations, which are charged at 0.23% per quarter, and pays to each fund partner a pro rata share of investment income (net of fees) in the first calendar quarter of the subsequent year. It is anticipated that these agreements will remain in force for an indefinite period, and similar agreements will be entered into with other partners in future years.